

Building Lifestyles, Building Trust

PRESENTATION TO SHAREHOLDERS 25th ANNUAL GENERAL MEETING 7 SEPTEMBER 2021

Group Managing Director Dato' Beh Huck Lee

OVERVIEW

- COVID-19 and a movement restrictions have created disruptions and delays + restricted customer interaction + impacted on consumer confidence.
- Despite these major obstacles, Eupe recorded solid financial and operational results for FY2021.
- Key projects + launches continue to move ahead.





FINANCIAL RESULTS

- Overall Group revenue increased by 1.9 per cent on previous year.
- Profit- before-tax increased by 16 per cent.
- Group's earnings per share I increased from 26.45 sen to 32.96 sen.
- Net gearing ratio less than 0.01 times = healthy balance sheet to fund future growth.

FY2021	82,827				
FY2020	71,187				
FY2019	85,230				
FY2018	29,766				
FY2017	588				

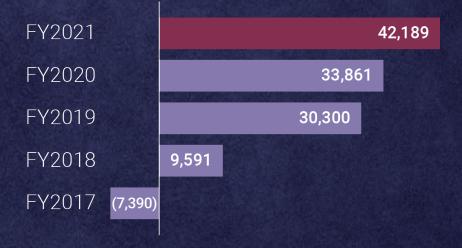
Profit Before Tax ("PBT") (RM'000)

Shareholders' funds (RM'000)

FY2021	394,515						
FY2020	352,325						
FY2019	320,553						
FY2018	290,427						
FY2017	281,316						



Profit attributable to equity holders of the Company (RM'000)



Earnings per share ("EPS") (sen)

FY2021						32.96
FY2020				26	.45	
FY2019				23.67		
FY2018		7.49				
FY2017	(5.77)					

KEY PROJECTS



Parc3 - Group results underpinned by continuing strong sales at second KL project.

- More than 90 per cent take up.
- Construction progress remains on track despite COVID disruptions.
- Winner of iProperty's Best Sustainable Project for 2021.





KEY PROJECTS



Novum @ South Bangsar

- Successful handover of our first KL project to buyers.
- Positive feedback from buyers to iconic design and innovative lifestyle offering.





NORTHERN PROPERTY DIVISION

omes

RM 387,000

Natalea

1 Storey Semi-D

215

Jar

Homes

HOME

- Northern property division recorded a strong turnaround in financial results and operational performance.
- Successful pivot to more affordable housing targeting aspirational buyers in Kedah.
- Focus on quality design, fixtures and fitting at competitive price.



RM 341,000

Impian 1 Storey Semi-D

RM 270,000



UPCOMING PROJECTS



Est8 @ Seputeh

- Third KL project to be launched shortly.
- Located in one of KL's most iconic precincts.
- Project focus on 'distinctive difference'.
- Already attracting strong buyer interest.



Covered walkway to Mid Valley & LRT / KTM Station

MID VALLEY CITY

KL ECO CITY



UPCOMING PROJECTS

Helix2 @ PJ South

- Planning for fourth KL project well underway.
- Target young/first home buyer segments.
- Will diversify into new KL market segment with significant future potential.







Your Resort Home

HOSPITALITY DIVISION



- Experienced significant challenges over the course of the year due to movement restrictions.
- Focus continued to be on cost-reductions.
- Revenue of RM 4.1 million, compared to 10.2 million in the previous year.





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MARKET OUTLOOK

- Property sector's prospects will be dominated by COVID-19 for foreseeable future.
- We remain hopeful economic situation will improve as country progressively opens back up.
- Our performance remains largely in our control.
 - Pricing, design and marketing remain clear strengths of the Group.
- We remain well-positioned when economy moves into recovery mode.



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Thank You